

WE ARE HIRING!

COME JOIN OUR TEAM

OPEN POSITIONS:

- MANAGER INFRASTRUCTURE DEVELOPMENT (1 POSITION)
- MANAGER POWER AND ICT DEVELOPMENT (1 POSITION)
- CORPORATE AFFAIRS MANAGER (1 POSITION)
- BUSINESS DEVELOPMENT MANAGER (1 POSITION)



1.0 MANAGER INFRASTRUCTURE DEVELOPMENT (1 POSITION)

Job Identification

Job Title: Manager Infrastructure Development **Reporting to**: Director Planning and Technical

Department:Planning and Technical

Job Purpose

To plan, coordinate, and oversee the design, construction, and maintenance of infrastructure projects within the Lusaka South Multi-Facility Economic Zone in order to ensure the provision of quality, reliable, and sustainable infrastructure that supports investment growth and operational efficiency.

SN	KEY RESULTS AREAS	PRINCIPAL ACCOUNTABILITIES (MAIN DUTIES)
1.	Policy	Manages periodically, the development, review and implementation of policies, business development, investment and marketing policies, guidelines, strategies and procedures in order to ensure adherence to legal requirements, standards and industry best practices
2.	Governance and Leadership	Manages effectively, the preparation of quarterly reports to the relevant Board Committee in order to report on progress on programme implementation and receive appropriate guidance.
3.	Strategic Planning, Budgeting and Departmental Work plans	Manages effectively, the preparation and implementation of the strategic and operational plans in order to align them to budgets and work plans as well as facilitate attainment of the objectives.
4.	Technical Advice and Policy Development	Manages timely, technical advice on construction methods, materials, and safety standards, and coordinates the formulation and implementation of infrastructure development and project management policies in order to ensure compliance with design specifications, statutory requirements, and LSMFEZ's strategic vision.





5.	Infrastructure Planning, Design, and Feasibility Studies	Manages effectively, the planning, design, and documentation of infrastructure works and conducts feasibility studies and engineering assessments in order to ensure that all projects are technically sound, viable, and aligned with development priorities.
6.	Project Planning and Management	Manages effectively, the preparation of detailed project plans covering design, procurement, construction, and commissioning; develops project schedules and allocates resources efficiently in order to deliver projects to the required standard, within agreed timelines and budgets.
7.	Procurement and Contract Management	Manages effectively, the preparation of bidding documents, tendering and contract award processes, and monitors contract implementation in order to ensure transparency, accountability, and value for money.
8.	Compliance, Health, Safety, and Environmental Management	Manages effectively, acquisition of necessary licenses and permits, in order to comply with statutory, environmental, and occupational safety regulations as well as promote sustainable and safe infrastructure development.
9.	Stakeholder Coordination and Utility Integration	Manages effectively, collaboration with contractors, consultants, investors, utility providers, and government agencies in order to ensure seamless integration of infrastructure and utility services within the Zone.
10.	Monitoring, Evaluation, and Reporting	Manages periodically, monitoring and evaluation of project performance in order to recommend corrective actions, enhance accountability, learning, and informed decision-making.
11.	Research, Risk Management, and Continuous Improvement	Manages effectively, the conduct and commissioning of research on soil mechanics, hydraulics, and related engineering fields, identifies potential project risks, and develops mitigation measures in order to enhance innovation, reduce vulnerabilities, and ensure continuity of infrastructure development.
12.	Reports	Manages timely, the submission of mandatory operational reports in order to monitor activity implementation and support informed decision-making.
13.	Performance Management	Manages timely development and implementation of individual work plans in order to ensure synergistic integration, as well as monitor, evaluate and enhance performance.
14.	Management	Manages effectively, human, financial, material and other resources in order to facilitate achievement of objectives.

Required Minimum Qualifications & Experience:

- a) Full Grade 12 Certificate
- b) Bachelor's Degree in Civil Engineering, Quantity Surveying, Structural Engineering, Structural Engineering or related field
- c) Master's Degree in Civil Engineering, Project Management or related field is an added advantage.
- d) 5 years post qualifying experience in infrastructure development and project management.
- e) Professional Membership to a relevant body such Engineering Institute of Zambia

Skills & Attributes

- a) Good business and financial acumen.
- b) In-depth knowledge of engineering, construction, and environmental principles.
- An ability to navigate a technical and regulatory environments
- d) Project Management skills
- Strong risk management and compliance knowledge.
- Innovative mindset with plenty of initiative.



2.0 MANAGER POWER AND ICT DEVELOPMENT(1 POSITION)

Job Identification

Job Title: Manager Power and ICT Development Reporting to: Director Planning and Technical

Department:Planning and Technical

Job Purpose

To plan, develop, implement, and manage power supply and ICT infrastructure systems within the Lusaka South Multi-Facility Economic Zone in order to ensure reliable, efficient, and sustainable energy and digital connectivity that supports industrial growth and operational excellence.

NS	KEY RESULT AREAS	PRINCIPAL ACCOUNTABILITIES (MAIN DUTIES)
1.	Policy	Manages periodically, the development, review and implementation of policies, guidelines, strategies and procedures in order to ensure adherence to legal requirements, standards and industry best practices
2.	Governance and Leadership	Manages effectively, the preparation of quarterly reports to the relevant Board Committee in order to report on progress on programme implementation and receive appropriate guidance.
3.	Strategic Planning, Budgeting and Departmental Work plans	Manages effectively, the preparation and implementation of the strategic and operational plans in order to align them to budgets and work plans as well as facilitate attainment of the objectives.
4.	Technical Advice and Policy Implementation	Manages effectively, the provision of technical expertise and guidance on electrical and ICT infrastructure and coordinates the development and implementation of policies in order to ensure efficient, safe, and reliable service delivery within the Zone.
5.	Power and ICT Infrastructure Planning and Design	Manages effectively, the planning, design, and development of electrical and communication infrastructure (including power distribution systems, telecommunication networks, and data systems) in order to meet investor requirements and promote sustainable industrial operations.
6.	Project Planning, Execution, and Monitoring	Manages effectively, the preparing and implementing project plans, budgets, and schedules in order to ensure timely, cost-effective, and quality completion of power and ICT infrastructure projects.
7.	Feasibility Studies and Research Development	Manages effectively, the conduct of feasibility studies, technical assessments, and applied research in order to guide new project development, optimize performance, and promote innovation in energy and ICT services.
8.	Power Purchase Agreements and Utility Coordination	Manages effectively, Energy Providers and other energy providers to manage Power Purchase Agreements and ensure consistent and adequate power supply in order to support uninterrupted operations for investors.
9.	Billing, Tariffs, and Financial Management	Manages accurately, billing processes, tariff structures, and account reconciliations for electrical and communication services in order to ensure transparent revenue collection and financial accountability.
10.	Operations, Maintenance, and Performance Optimization	Manages effectively, the development and implementation of preventive maintenance programs and monitors system performance in order to minimize downtime, extend asset life, and optimize energy and ICT service delivery.



11.	Site Inspections, Compliance, and Quality Assurance	Manages regularly, the conduct of site inspections and audits to ensure that infrastructure design, installation, and operation comply with regulatory requirements, safety standards, and industry best practices in order to safeguard quality and reliability.
12.	Stakeholder and Investor Support	Manages effectively, the provision of regular technical support and advisory services to investors, contractors, and internal departments in order to facilitate access to reliable power and ICT services that enhance the Zone's competitiveness.
13.	Reports	Manages timely, the submission of mandatory operational reports in order to monitor activity implementation and support informed decision-making.
14.	Performance Management	Manages timely development and implementation of individual work plans in order to ensure synergistic integration, as well as monitor, evaluate and enhance performance.
15.	Management	Manages effectively, human, financial, material and other resources in order to facilitate achievement of objectives.

Minimum Required Qualifications & Experience:

- a) Full Grade 12 certificate
- b) Bachelor's Degree in Electrical/ Telecommunications Engineering or related field
- c) Master's Degree is an added advantage.
- d) 5 years post-qualifying experience.
- e) Professional Membership to relevant professional body.

Skills & Attributes

- a) Good business sense
- b) In-depth understanding of Engineering principles
- c) An ability to navigate a technical environment.
- d) Project Management skills
- e) Plenty of initiative



3.0 CORPORATE AFFAIRS MANAGER (1 POSITION)

Job Identification

Job Title: Corporate Affairs Manager

Reporting to: Director – Business Development & Marketing

Department: Business Development & Marketing

Job Purpose

To plan, manage, and coordinate corporate communications, stakeholder relations, and public affairs programmes in order to enhance LSMFEZ's corporate image, promote investor confidence, and support the Zone's strategic business and development objectives.

SN	KEY RESULT AREAS	PRINCIPAL ACCOUNTABILITIES (MAIN DUTIES)
1.	Policy	Manages periodically, the development, review and implementation of policies, business development, investment and marketing policies, guidelines, strategies and procedures in order to ensure adherence to legal requirements, standards and industry best practices.
2.	Governance and Leadership	Manages effectively, the preparation of quarterly reports to the relevant Board Committee in order to report on progress on programme implementation and receive appropriate guidance.
3.	Strategic Planning, Budgeting and Departmental Work plans	Manages effectively, the preparation and implementation of the strategic and operational plans in order to align them to budgets and work plans as well as facilitate attainment of the objectives.
4.	Corporate Communications, Branding, and Advertising	Manages effectively, the formulation and implementation of corporate communication, branding, and advertising strategies in order to project a positive image of LSMFEZ and strengthen brand visibility across all media platforms.
5.	Public Relations and Media Engagement	Manages timely, media relations, including press releases, statements, interviews, and coverage across print, radio, television, and digital media in order to enhance public awareness, transparency, and goodwill towards LSMFEZ.
6.	Marketing and Business Promotion	Manages effectively, the preparation and execution of marketing strategies, participation in expos, investment forums, and promotional campaigns in order to attract investors, partners, and funders to LSMFEZ projects and packaged land opportunities.
7.	Stakeholder, Government, and Investor Relations	Manages effectively, relationships with government ministries, investors, communities, and strategic partners in order to ensure alignment with national policies, promote collaboration, and sustain stakeholder confidence.
8.	Corporate Social Responsibility (CSR) and Community Affairs	Manages effectively, the planning and implementation of CSR programmes and community engagement initiatives in order to promote inclusive development and maintain LSMFEZ's social licence to operate.
9.	Customer Service and Client Relationship Management	Manages effectively, implementation of the Customer Care Policy and monitors service delivery in order to maintain high levels of stakeholder satisfaction and investor retention.



10.	Events Management and Protocol	Manages accurately, the organization of corporate events, investor meetings, exhibitions, and official ceremonies in order to enhance LSMFEZ's public profile and facilitate business networking.
11.	Research, Market Intelligence, and Knowledge Management	Manages regularly, research on SEZ trends, market developments, and stakeholder perceptions in order to inform marketing, communication, and investment promotion strategies.
12.	Reputation, Issues, and Risk Management	Manages timely, monitoring of media coverage and public sentiment, and advises management on emerging risks and opportunities in order to safeguard and enhance LSMFEZ's institutional reputation.
13.	Monitoring and Evaluation	Manages effectively the tracking of performance indicators and programme implementation in order to support evidence-based decision-making, continuous improvement and appropriate interventions.
14.	Reports	Manages timely, the submission of mandatory operational reports in order to monitor activity implementation and support informed decision-making.
15.	Performance Management	Manages timely development and implementation of individual work plans in order to ensure synergistic integration, as well as monitor, evaluate and enhance performance.
16.	Management	Manages effectively, human, financial, material and other resources in order to facilitate achievement of objectives.

Minimum Required Qualifications & Experience:

- a)Full Grade 12 Certificate.
- b)Bachelor's Degree in Marketing, Communication & Media, Public Relations or related field
- c)Master's Degree in Marketing, Communication & Media, Public Relations or related field is an added advantage.
- d)5 years post qualifying experience
- e)Professional Membership to a relevant body such as ZIPRC

Skills & Attributes:

- a) In depth research and analysis
- b) Excellent Interpersonal skills
- c) Creativity, innovative adaptability
- d) Mult-tasking skills
- e) Good understanding of Business practices
- f) Must possess excellent communication skills

4.0 BUSINESS DEVELOPMENT MANAGER (1 POSITION)

Job Identification

Job Title: Business Development Manager

Reporting to: Director – Business Development & Marketing

Department: Business Development & Marketing

Job Purpose

To identify, develop, and implement business growth strategies, partnerships, and investment opportunities in order to attract investors, diversify revenue streams, and enhance the competitiveness and sustainability of the Lusaka South Multi-Facility Economic Zone.

SN	KEY RESULT AREAS	PRINCIPAL ACCOUNTABILITIES (MAIN DUTIES)
1.	Policy	Manages periodically, the development, review and implementation of policies, business development, investment and marketing policies, guidelines, strategies and procedures in order to ensure adherence to legal requirements, standards and industry best practices.
2.	Governance and Leadership	Manages effectively, the preparation of quarterly reports to the relevant Board Committee in order to report on progress on programme implementation and receive appropriate guidance.
3.	Strategic Planning, Budgeting and Departmental Work plans	Manages effectively, the preparation and implementation of the strategic and operational plans in order to align them to budgets and work plans as well as facilitate attainment of the objectives.
4.	New Business Development and Investment Promotion	Manages effectively, the identification, engagement, and attraction of local and foreign investors in order to expand the Zone's investment base and stimulate economic growth.
5.	Business Development Strategy and Revenue Growth	Manages effectively, the development and implementation of business development strategies and initiatives in order to achieve annual revenue targets and align business expansion with LSMFEZ's strategic objectives.
6.	Marketing Plans, Research, and Feasibility Studies	Manages accurately, the preparation of annual marketing plans and budgets, conducts market research, and develops investment feasibility reports in order to inform decision-making and guide strategic marketing ventures.
7.	Investment Promotion Materials and Campaigns	Manages timely, development and dissemination of promotional materials, investment prospectuses, and digital content in order to raise investor awareness and strengthen LSMFEZ's market visibility.
8.	Project Development and Management	Manages effectively, the design, coordination, and implementation of revenue-generating projects in order to ensure their successful completion within agreed timelines, budgets, and quality standards.
9.	Client Relationship and Investor Management	Manages effectively, the maintenance of strong relationships with existing and prospective investors, monitors their performance, and provides facilitation support in order to enhance investor satisfaction and retention within the Zone.



10.	Strategic Partnerships and Stakeholder Engagement	Manages effectively, collaboration with government ministries, financial institutions, training entities, and other stakeholders in order to create synergies that support industrialization and investment objectives.
11.	Consolidated Investment Information and Knowledge Management	Manages accurately, consolidation and regular updating of investment information, databases, and prospectuses in order to provide stakeholders with reliable data for informed investment decisions.
12.	Monitoring and Evaluation	Manages effectively the tracking of performance indicators and program implementation in order to support evidence-based decision-making, continuous improvement and appropriate interventions.
13.	Reports	Manages timely, the submission of mandatory operational reports in order to monitor activity implementation and support informed decision-making. Presents updates to Management and the Board as and when required
14.	Performance Management	Manages timely development and implementation of individual work plans in order to ensure synergistic integration, as well as monitor, evaluate and enhance performance.
15.	Management	Manages effectively, human, financial, material and other resources in order to facilitate achievement of objectives.

Required Minimum Qualifications & Experience:

- a)Full Grade 12 Certificate.
- b)Bachelor's Degree in Business Administration, Economics, Marketing, Development Studies, Finance, Accounting, or a related field
- c)Master's degree in Finance, Marketing or Business Administration is an added advantage
- d)5 years post qualifying experience.
- e)Professional Membership to a relevant body.

Skills & Attributes

- a) Proven Project finance skills
- b) Proven financial modelling skills
- c) Good business sense
- d) Proven leadership skill
- e) Good communication skills
- f) Negotiation skills
- g) Core Business & Strategic skills
- h) Communication & Relationship Building
- i) Marketing & Branding Knowledge
- j) Technical & Digital Proficiency

Candidates who meet the specified requirements are encouraged to apply by submitting their application together with an updated Curriculum Vitae, copy of National Registration Card and certified copies of academic and professional certificates as a **SINGLE DOCUMENT** to <u>info@lsmfez.co.zm</u> not later than Friday 24th October 2025.

Lusaka South Multi Facility Economic Zone is committed to providing equal employment opportunities without discrimination on basis of colour, tribe, race, religion, belief, gender, disability, marital status and ethnicity.

All applications should be addressed to:

The Managing Director Lusaka South Multi Facility Economic Zone Plot F10723, Chifwema Road Lusaka





